

Name: _____ Date: _____

Death of a Salesman Anticipation Guide

Directions: Before reading *Death of a Salesman*, read each of the following statements and decide whether you agree or disagree. After you have finished reading the novel, revisit the statements and see if your ratings have changed. Be prepared to share your thoughts and answers with the rest of the class.

4 strongly disagree 3 disagree 2 agree 1 strongly agree

Rating (BEFORE reading <i>Death of a Salesman</i>)	Statement	Rating (AFTER reading <i>Death of a Salesman</i>)
	1. It is better to live a poor life but live your dreams.	
	2. Lying is okay when trying to keep a good reputation.	
	3. Disillusionment can lead to distrust.	
	4. Flashbacks are a way to relive the past.	
	5. Forgiveness leads to peacefulness.	
	6. It is better to ignore something unpleasant than to face reality.	
	7. Happiness consists of having financial stability.	
	8. The life of a salesman leads one to be financially stable.	
	9. Determination always lead an individual to live his dreams.	
	10. The expectations of parents have positive effects on their children.	
	11. Everyone has some characteristics f a salesman.	
	12. The American Dream is the idea that anyone can ultimately achieve success, even if he began with nothing. This idea is still a possibility in our time.	

After reading the novel:

1. Did most of your ratings change or stay the same? Why?
2. What did you learn by completing the anticipation and reaction guide?